
Financial statements of
St. Michael's Hospital Foundation

March 31, 2020

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Independent Auditor's Report

To the Members of the Board of Directors of
St. Michael's Hospital Foundation

Opinion

We have audited the financial statements of St. Michael's Hospital Foundation (the "Foundation"), which comprise the statement of financial position as at March 31, 2020, and the statements of revenues and expenses and changes in fund balances, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Deloitte LLP

Chartered Professional Accountants
Licensed Public Accountants
June 16, 2020

St. Michael's Hospital Foundation

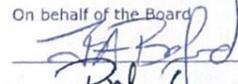
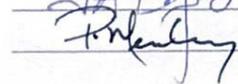
Balance sheet

As at March 31, 2020

Notes	General Fund		Restricted Fund		Endowment Fund		Total	
	2020 \$	2019 \$	2020 \$	2019 \$	2020 \$	2019 \$	2019 \$	
Assets								
Current assets								
	1,955,367	2,662,900	41,850,120	18,515,593	1,801,416	1,770,686	45,606,903	22,949,179
	569,830	429,847	138,605	144,754	998,437	998,437	1,706,872	1,573,038
4(b)	2,525,197	3,092,747	41,988,725	18,660,347	2,799,853	2,769,123	47,313,775	24,522,217
Investments								
3	16,766,723	16,766,723	74,864,099	74,544,877	73,550,840	77,535,065	165,181,662	168,846,665
	19,291,920	19,859,470	116,852,824	93,205,224	76,350,693	80,304,188	212,495,437	193,368,882
Liabilities								
Accounts payable and accrued liabilities								
4(b)	2,172,776	1,543,764	—	—	—	—	2,172,776	1,543,764
	109,065	221,500	495,470	35,916	—	—	604,535	257,416
	(3,941,029)	(2,714,900)	—	—	3,941,029	2,714,900	—	—
	(1,659,188)	(949,636)	495,470	35,916	3,941,029	2,714,900	2,777,311	1,801,180
Fund balances								
General Fund								
4(c)	20,951,108	20,809,106	—	—	—	—	20,951,108	20,809,106
	—	—	116,357,354	93,169,308	—	—	116,357,354	93,169,308
	—	—	—	—	72,409,664	77,589,288	72,409,664	77,589,288
	20,951,108	20,809,106	116,357,354	93,169,308	72,409,664	77,589,288	209,718,126	191,567,702
	19,291,920	19,859,470	116,852,824	93,205,224	76,350,693	80,304,188	212,495,437	193,368,882

The accompanying notes are an integral part of the financial statements.

On behalf of the Board

 Director
 Director

St. Michael's Hospital Foundation
Statement of revenues and expenses and changes in fund balances
Year ended March 31, 2020

	Notes	General Fund		Restricted Fund		Endowment Fund		Total
		2020	2019	2020	2019	2020	2019	2019
		\$	\$	\$	\$	\$	\$	\$
Revenue								
Donations		4,317,771	4,113,395	39,669,986	29,763,454	471,724	1,017,382	34,894,231
Bequests		2,310,545	1,072,605	5,713,754	4,629,742	89,071	160,010	5,862,357
Events		1,411,601	1,386,223	1,933,858	2,238,583	—	—	3,624,806
Investment income	3	1,714,316	2,840,900	—	—	(3,953,495)	3,858,269	6,699,169
		9,754,233	9,413,123	47,317,598	36,631,779	(3,392,700)	5,035,661	51,080,563
Expenses								
Fundraising and administrative	4(d) and 5	8,667,972	7,631,769	1,714,896	2,265,373	608,165	568,050	10,465,192
Events		548,139	268,802	611,582	639,668	—	—	908,470
Investments		137,741	108,599	—	—	268,692	258,199	366,798
		9,353,852	8,009,170	2,326,478	2,905,041	876,857	826,249	11,740,460
Excess of revenue over expenses before grants		400,381	1,403,953	44,991,120	33,726,738	(4,269,557)	4,209,412	39,340,103
Grants to St. Michael's Hospital (Deficiency) excess of revenue over expenses for the year	4(d)	110,879	89,933	21,601,174	16,642,428	1,259,467	2,286,806	19,019,167
		289,502	1,314,020	23,389,946	17,084,310	(5,529,024)	1,922,606	20,320,936
Fund balances, beginning of year		20,809,106	19,577,100	93,169,308	76,102,984	77,589,288	75,566,682	171,246,766
Interfund transfers		(147,500)	(82,014)	(201,900)	(17,986)	349,400	100,000	—
Fund balances, end of year		20,951,108	20,809,106	116,357,354	93,169,308	72,409,664	77,589,288	191,567,702

The accompanying notes are an integral part of the financial statements.

St. Michael's Hospital Foundation
Statement of cash flows
Year ended March 31, 2020

	2020 \$	2019 \$
Operating activities		
Excess of revenue over expenses for the year	18,150,424	20,320,936
Item not affecting cash		
Change in fair value of investments	9,940,864	1,121,700
Change in non-cash working capital items		
Other receivables and prepaid expenses	(133,834)	5,394
Accounts payable and accrued liabilities	629,012	464,396
Deferred revenue	347,119	(17,462)
	28,933,585	21,894,964
Investing activities		
Purchase of investments – gross proceeds	(49,129,524)	(48,936,099)
Sale of investments – gross proceeds	42,853,663	42,575,638
	(6,275,861)	(6,360,461)
Increase in cash and cash equivalents during the year	22,657,724	15,534,503
Cash and cash equivalents, beginning of year	22,949,179	7,414,676
Cash and cash equivalents, end of year	45,606,903	22,949,179
Consisting of		
Cash	43,542,770	20,896,060
Treasury bills	2,064,133	2,053,119
	45,606,903	22,949,179

The accompanying notes are an integral part of the financial statements.

St. Michael's Hospital Foundation

Notes to the financial statements

March 31, 2020

1. Purpose of the organization

The St. Michael's Hospital Foundation (the "Foundation") is incorporated under the laws of Ontario as a corporation without share capital. The Foundation receives, accumulates and distributes funds and/or the income therefrom for the advancement of medical research, education and improvement of patient care at the St. Michael's location of Unity Health Toronto (the "Hospital").

The Foundation is a public foundation registered under the Income Tax Act (Canada) (the Act) and, as such, is exempt from income taxes and is able to issue donation receipts for income tax purposes under registration number 12296 3663 RR 0001. In order to maintain its status as a public foundation registered under the Act, the Foundation must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

2. Summary of significant accounting policies

Basis of presentation

The financial statements of the Foundation have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) as issued by the Chartered Professional Accountants of Canada.

Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and revenues and expenses for the reporting period. Actual results could differ from those estimates.

Fund accounting

The Foundation follows the restricted fund method of accounting for contributions. The Foundation ensures, as part of its fiduciary responsibilities, that all funds received with a restricted purpose are expended for the purpose for which they were provided.

For financial reporting purposes, the Foundation's funds have been classified as follows:

(a) General Fund

The General Fund accounts for the Foundation's general fundraising, granting and administrative activities. The General Fund reports unrestricted resources available for immediate purposes.

(b) Restricted Fund

The Restricted Fund reports resources that are to be used for specific purposes as specified by the donor, by internal restrictions or as stipulated by the fundraising appeal.

(c) Endowment Fund

The Endowment Fund reports resources where either donor or internal restrictions require that the principal must be maintained by the Foundation for a specified period of time.

Revenue recognition

Contributions represented by donations, bequests and events are recognized as revenue in the year received or receivable if the amounts can be reasonably estimated and collection is reasonably assured. Unrestricted contributions are recognized as revenue of the General Fund in the year received. Donor restricted contributions for specific purposes are recognized as revenue of the Restricted Fund unless the capital is to be maintained for a specified period of time, in which case the contributions are recognized as revenue of the Endowment Fund.

2. Summary of significant accounting policies (continued)

Cash and cash equivalents

Cash and cash equivalents consist of cash and highly liquid investments that are readily convertible into known amounts of cash. Interest in respect of the cash equivalents is accrued as earned.

Investments and investment income

Investments are recorded at fair value. Publicly traded securities are valued based on the closing prices and pooled funds are valued based on reported unit values. Investment income represents interest, dividends, and change in fair value.

Investment income earned on Endowment Fund or Restricted Fund resources, which must be spent on donor restricted activities, is recognized as revenue of the Endowment Fund or Restricted Fund. Investment income subject to donor restrictions stipulating that it be added to the principal amount of the endowment is recognized as revenue of the Endowment Fund. Unrestricted investment income earned on Endowment Fund, Restricted Fund and General Fund resources is recognized as revenue of the General Fund.

Deferred revenue and prepaid expenses

Deferred revenue represents deposits received in advance for subsequent years' fundraising events. These amounts are recognized as revenue in the period in which the event occurs, together with any associated costs.

Costs directly related to future fundraising events are presented as prepaid expenses when the Foundation can reliably demonstrate the event meets the criteria for recognition as a prepayment. The related costs are expensed once the event has been held. Such costs are expensed immediately when there is sufficient evidence that the event does not meet the criteria for recognition as a prepayment.

Foreign exchange translation

The cost of investments, revenues and expenses denominated in foreign currencies is translated into Canadian dollars at the transaction date. The fair value of investments and other monetary items denominated in foreign currencies is translated at the year-end date.

Contributed materials and services

A substantial number of volunteers contribute a significant amount of their time each year. Due to the difficulty in determining the fair value, these contributed services are not recognized or disclosed in the financial statements and related notes. Contributed materials are recorded, when received, at their fair value.

Financial instruments and risk management

Financial assets and financial liabilities are initially recognized at fair value and are subsequently accounted for based on their classification below.

Cash and cash equivalents are recorded at fair value.

The investment portfolio of the Foundation is valued at fair value. Changes in the value of the portfolio are reflected in the statement of revenues and expenses and changes in fund balances. Transaction costs related to financial assets are expensed as incurred.

Other receivables and accounts payable and accrued liabilities are measured at amortized cost, which approximates fair value due to the short-term maturity of the instruments.

2. Summary of significant accounting policies (continued)

Financial instruments and risk management (continued)

The financial assets subsequently measured at amortized cost consist of cash and other receivables. The financial liabilities subsequently measured at amortized cost include accounts payable and accrued liabilities.

The Foundation mitigates the following risks through the use of investment managers for the long-term portfolio investments and by investing other funds in short-term fixed rate products with high credit ratings.

Price risk

The investments of the Foundation are subject to price risk because changing interest rates, market value of the investments and general economic conditions affect the market value of equity, fixed income investments, and currency exchange rate changes impact the market value of the investments denominated in currencies other than the Canadian dollar.

Liquidity risk

The Foundation uses investment managers for the investments it plans to hold for a long period of time. These investments are subject to liquidity risk if the Foundation is required to sell at a time that the market for the investments is unfavourable.

Credit and interest rate risk

It is management's opinion that the Foundation is not exposed to significant interest rate or credit risk from these financial instruments.

3. Investments

Investments consist of the following amounts held in units of various pooled funds, calculated on a unit basis, allocated as follows:

	2020	2019
	\$	\$
Guaranteed Investment Certificates	42,324,684	42,310,883
Pooled funds		
Short-term investments	2,646,183	1,846,821
Government bonds	27,790,189	29,434,883
Corporate bonds	37,375,410	35,439,072
Canadian equities	26,516,886	29,973,936
US equities	13,230,693	14,365,157
International equities	15,297,616	15,475,913
	122,856,977	126,535,782
Aggregate fair value	165,181,661	168,846,665
Aggregate cost	167,897,281	161,633,719

The investment portfolio is managed in accordance with the Foundation's investment policy.

3. Investments (continued)

Investment income earned on the Foundation's investments consists of the following:

	2020	2019
	\$	\$
Interest and dividends	7,701,685	7,820,869
Changes in fair value of investments	(9,940,864)	(1,121,700)
	(2,239,179)	6,699,169

In February and March 2020, and subsequent to March 31, 2020, the Foundation's investment portfolio suffered losses and reductions in market values as a result of the significant event described in Note 6. The Foundation does not believe any of its investments are permanently impaired, nor is it possible to reliably estimate the impact that the length and severity of the significant event will have on financial results in future periods.

4. Related party transactions and balances

- (a) The Foundation is an independent corporation without share capital and has an independent board of directors. The Hospital is affiliated with the Foundation as a result of common board members between the two organizations. Furthermore, the Foundation solicits on behalf of and holds investments for the exclusive benefit of the Hospital. The Hospital provides certain services to the Foundation and pays some operating expenses on behalf of the Foundation.
- (b) Included in accounts payable and accrued liabilities is \$291,510 payable (\$286,309 receivable in 2019) to the Hospital. This amount is payable on demand, is non-interest bearing and consists of two components: grants that have not been disbursed to the Hospital and operating expenses incurred by the Foundation that have not yet been repaid.
- (c) The Foundation holds designated funds of \$116,357,354 (\$93,169,308 in 2019), which will be disbursed to the Hospital in the future. Of this amount, \$49,107,556 (\$44,916,764 in 2019) relates to funds intended for the St. Michael's Hospital 3.0 campaign and are committed to the Hospital to assist in funding the redevelopment project pertaining to that campaign.
- (d) The Foundation, from time to time, makes payments to the Hospital to fund the purchase of tangible capital assets, research costs and the reimbursement of expenses paid on behalf of the Foundation. During the year, \$28,688,984 (\$24,995,002 in 2019) was paid to the Hospital, of which \$5,717,164 (\$5,975,835 in 2019) was for reimbursement of expenses, \$9,152,302 (\$36,730 in 2019) for capital assets and \$13,819,218 (\$18,982,437 in 2019) for research, trust or other transfers.

5. Pension plan

Employees of the Foundation participate in a contributory defined benefit pension plan sponsored by the Hospital. Contributions made to the plan during the year by the Foundation amounted to \$407,481 (\$395,394 in 2019) and are recorded as part of fundraising and administrative expenses.

St. Michael's Hospital Foundation

Notes to the financial statements

March 31, 2020

6. Significant event

On March 11 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic which has resulted in a series of public health and emergency measures that have been put in place to combat the spread of the virus. The duration and impact of COVID-19 is unknown at this time and it is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results of the Foundation in future periods. However, in relation to the year ending March 31, 2020:

- The Foundation suffered losses on investments and reduction in market values of the portfolio due to the investment market downturn in February and March 2020.
- The Foundation's fundraising efforts and revenue goals and plans were not impacted significantly as all fundraising initiatives and efforts were almost completed before the pandemic outbreak.